



*Registration Form for Serviced OEM Accounts That Appear On Distributor POS Reports*

Rep. Firm:

Salesperson:

Distributor:

Salesperson:

OEM Account Address:

Subcontractor Address (if applicable):

Product(s) Manufactured:

Current Customer of Rep?:            Yes            No

If Yes, What Line(S):

Potential for Other Knight Products:    Yes            No

What Product(s):

Item Number

Estimated Annual Usage

Does Distributor Call on Account:    Yes            No

Account registration is valid for 12 months from date of approval. Registration renewals will be accepted as early as 30 days prior to expiration. Knight Electronics/ORION Fans requires that the registration be for at least an estimated \$5000 total opportunity. This form must be submitted to Anna Bardrick [abardrick@knightonline.com](mailto:abardrick@knightonline.com) and your Regional Sales Manager for approval.